

BOOK OF LISTS

ATLANTA'S 100 FASTEST-GROWING PRIVATE COS.

RANKED BY WEIGHTED AVERAGE GROWTH INDEX

	Business name Website	Address Phone	Weighted average growth index	% change in revenue 2012-2014	% change in employees 2012-2014	Factor(s) leading to growth	Brief description of services offered	Chief Atlanta officer(s)	Year est. in Atlanta
76	Blue Companies bluecompanies.com	1700 Commerce Dr. N.W., Atlanta, Ga. 30318 404-500-5411	9.83	132.23%	316.67%	NA	boutique investment company	Lee Carroll Dave Anderson	2007
77	Ingenious Med Inc. ingeniousmed.com	400 Galleria Pkwy., #1600 Atlanta, Ga. 30339 404-815-0862	9.78	89.42%	63.16%	continuous development and efficient, high-quality service and support; hardworking sales team	provides a patient encounter platform to increase efficiency and quality of care	Steve Liu S. Hart Williford Mike Pickering Jim Keener	1999
78	RCD General Contractors¹ rcdgc.com	2075 W. Park Pl. Blvd., Ste. C Stone Mountain, Ga. 30087 770-465-9032	9.31	103.38%	23.08%	client expansion	general contractor specializing in construction and renovation of fast-casual restaurants	Richard Smith III Richard Smith Jr.	2002
79	Sure Power Consulting LLC surepowerconsulting.com	925 N. Point Pkwy., #140 Alpharetta, Ga. 30005 770-670-4300	9.25	80.99%	98.18%	maintained a disciplined focus on the industries we support and commitment to continual self- assessment	professional services firm focused on energy, utility and oil and gas modernization	Steven Sutton Derek Somerville	2008
80	CA South LLC ca-south.com	1000 Parkwood Cir., #100 Atlanta, Ga. 30339 678-302-0606	9.1	79.65%	30%	delivery of high-quality, on- schedule projects by employing motivated and focused team members	general contractor focusing on interior construction	Lori Holibaugh Stacy Knight Brandon Cleghorn	2010
81	ExecuSource Inc. execusource.com	3565 Piedmont Rd. N.E., Bldg. 3, #150 Atlanta, Ga. 30305 678-701-2500	8.75	285.23%	71.43%	hard work, a great team, and improving employment market	staffing firm	Frank Green	1998
82	Rigor rigor.com	3423 Piedmont Rd. N.E., #500 Atlanta, Ga. 30305 404-574-4970	8.66	900%	333.33%	combining our expertise with big data and our commitment to solving real business problems	web performance monitoring	Craig Hyde	2010
83	Midtown Consulting Group Inc. midtowncg.com	75 5th St., #342 Atlanta, Ga. 30308 404-506-9511	8.42	54.78%	100%	taking a collaborative approach with our clients	provides business and technology consulting services	Jeff Elam Skeet Spillane Moss Davis	2004
84	Morgan Constructors LLC morganconstructors.com	1108 Hope Rd., Atlanta, Ga. 30350 770-730-9301	8.28	161.43%	14.29%	improved economy and investment funds started flowing to projects that had been shelved or delayed	general contractor and construction manager for commercial projects	Patricia Morgan Dwight Morgan	2004
85	SEI-Atlanta LLC¹ sysev.com	13010 Morris Rd., Bldg. One, 6th Fl. Alpharetta, Ga. 30004 770-576-1974	8.19	125.08%	88.89%	solid hiring practices continue to match our resources with our strong culture; low turnover rate; growth in client base	boutique business and technology consulting firm	Bill Gallagher	2001
86	Profisee Group Inc. profisee.com	3655 Brookside Pkwy., Alpharetta, Ga. 30022 678-202-8990	7.91	126.81%	86.67%	product management; strong sales methodology; execution	master data management software company	Ian Ahern Tony Braniff Val Lovicz	2007
87	The Rainmaker Group letitrain.com	4550 N. Point Pkwy., #400 Alpharetta, Ga. 30022 678-578-5700	7.69	54.89%	70.73%	organic growth in the multifamily and hospitality industries	profit optimization services for the gaming, hospitality and multifamily housing industries	Bruce Barfield Tammy Farley	1998
88	Onward Reserve onwardreserve.com	3072 Early St. N.W., Atlanta, Ga. 30305 888-543-5022	7.32	200%	300%	NA	online retail menswear	T.J. Callaway	2012
89	Strategic Management Partners LLC smpmgt.com	4025 Wetherburn Way, #350 Norcross, Ga. 30092 770-799-9916	7.17	59.72%	89.47%	innovative management style; aggressive purchasing/vendor negotiation; employee recruiting expertise	offers property management, lease-up services, asset repositioning, value add specialty and buy/sell consultation	Cindy Batey Angela Smith	2010
90	Southern Lighting Source southernlightingsource.com	3103 Medlock Bridge Rd., Norcross, Ga. 30071 770-242-4000	7.14	114.29%	100%	brand positioning, market strategy maturation, company culture	lighting, lighting controls and window shading products	Teak Shore	2006
91	fab'rik¹ fabrikstyle.com	3104 E. Shadowlawn Ave., Atlanta, Ga. 30305 404-816-6221	6.71	57.59%	86.9%	geographic expansion into new markets and increased brand recognition	women's apparel boutique retailer	Dana Spinola	2001
92	PLAE¹ plaeusa.com	105 Towne Lake Pkwy. Woodstock, Ga. 30189 404-645-7900	6.01	111.11%	200%	innovative and advanced engineering sports floor systems; training that has led to greater education and focus on safety	creator of engineering sports floor systems	Brett Waits	2009
93	Maximum One Realty - Georgia maximumone.pro	3200 Cobb Galleria Pkwy., #125 Atlanta, Ga. 30339 770-949-8825	5.63	81.54%	16.82%	agent branding; leads; great training; technology	full-service residential and commercial brokerage services	Dave Kubat	2007
94	Dragon Army dragonarmy.com	1440 DuPont Valley Place, #250, Atlanta, Ga. 30324 404-748-4307	5.54	190.7%	262.5%	acquisition; driving engagement with client's consumers	mobile experience agency	Jeff Hilimire Ryan Tuttle Danny Davis	2012
95	Phase 3 Marketing & Communications phase3mc.com	3560 Atlanta Industrial Dr., Atlanta, Ga. 30331 404-367-9898	5.53	69.37%	30.58%	combination of organic growth and acquisitions; long-term client retention	provider of marketing services	Ken Holsclaw Jenny Harris Gail Turner Elyse Hammett	2001
96	Brightwell Talent Solutions brightwelltalent.com	780 Johnson Ferry Rd. N.E., 2nd Fl. Atlanta, Ga. 30342 404-843-9200	5.5	129.93%	73.33%	ability to meet full range of client's needs; high customer satisfaction, leading to repeat business	executive search, staffing and consulting; specializing in accounting and finance, IT, sales and marketing	Mark Weinstein	2010
97	Mark Spain Real Estate markspain.com	12600 Deerfield Pkwy., #450 Alpharetta, Ga. 30004 770-886-9000	5.3	136.29%	114.29%	affiliation with Keller Williams; rebound of real estate market	residential real estate services	Mark Spain	1997
97	Prime Technological Services Inc. prime-ems.com	2925 Shawnee Industrial Way, #200 Suwanee, Ga. 30024 770-232-7300	5.3	53.21%	32.35%	developing a strong culture among team members; continual improvement in systems and processes	manufacturer of printed circuit boards and electronic assemblies for commercial and industrial markets	Greg Chestnutt	1989
99	Paymetric Inc. paymetric.com	1225 Northmeadow Pkwy., #110 Roswell, Ga. 30076 678-242-5281	5.25	63.19%	41.67%	expanded product suite in direct response to customer need	integrated electronic payment services	Asif Ramji Gil Friedman Mike Rivers Cameron Balash	2008
100	Insight Sourcing Group Inc.¹ insightsourcing.com	5555 Triangle Pkwy., #300 Norcross, Ga. 30092 770-628-0030	4.57	65.48%	59.52%	our exclusive focus on strategic sourcing and procurement-related cost reduction	management consulting firm focused on strategic sourcing and procurement-related services	Tom Beaty Brent Eiland	2002

¹ Company submitted a statement of verification supporting figures.

To qualify for the list, companies must have their headquarters in Atlanta (subsidiaries of other companies are not included); must have 2014 revenue between \$1 million and \$300 million; and must have two-year growth in sales of more than 50 percent. Companies are ranked by a growth index formula, which is used to even the playing field among companies of different sizes. The revenue and employee growth indexes are the percent change from 2012 through 2014 multiplied by the absolute change for the same years. A company's average employee or revenue growth index is the growth index divided by the average growth index of all companies that qualify. The weighted average growth index is a company's average employee index score plus its average revenue index score. Employee growth was weighted 40 percent and revenue growth was weighted 60 percent.

NA - Not available or not applicable

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the growth of a company indicates its quality. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys.

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